The Advertising Concept Book Think Now Design Later Pete Barry

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now thoroughly revised and updated this systematically presented coursebook tells you everything you need to know about advertising from how to write copy

and choose a typeface to how agencies work and the different strategies used for print tv or cinema and other media including interactive exercises throughout help the reader judge their own work and that of others by getting to the heart of the creative process in a way that other guides dont the book can help anyone produce better advertising this new edition features a thoroughly revised and updated chapter on interactive advertising with new exercises and some thirty new illustrations invaluable creative review enormously encouraging practical and entertaining if this book could stand in front of a class of creative students and talk i d be out of a job tony cullingham course director the watford creative advertising course west herts college

perhaps the most important architect ever to have worked in america peter harrison s renown suffers from the destruction of most of his papers when he died in 1775 he was born in yorkshire england in 1716 and trained to be an architect as a teenager he also became a ship captain and soon sailed to ports in america where he began designing some of the most iconic buildings of the continent in a clandestine operation he procured the plans for the french canadian fortress of louisbourg enabling massachusetts governor william shirley to capture it in 1745 this setback forced the french to halt their operation to capture all of british america and to give up british territory they had captured in india as a result he was rewarded with commissions to design important buildings in britain and in nearly all british colonies around the world and he became the first person ever to have designed buildings on six continents he designed mostly in a neo palladian style and invented a way of building wooden structures so as to look like carved stone wooden rustication he also designed some of america s most valuable furniture including inventing the coveted block front and introducing the bombe motif in america he lived in newport rhode island and in new haven connecticut where he died at the beginning of the war of independence

in creative advertising no amount of glossy presentation will improve a bad idea that s why this book is dedicated to the first and most important lesson concept structured to provide both a complete course on advertising and a quick reference on particular topics it covers every aspect of the business from how to write copy and learn the creative process to how agencies work and the different strategies used for all types of media this edition features substantially revised and expanded chapters on both interactive and integrated advertising plus an entirely new chapter on branded social media pete barry outlines simple but fundamental rules about how to push an ad to turn it into something exceptional while exercises throughout will help readers assess their own work and that of others fifty years worth of international award winning ad campaigns in the form of over 500 roughs specially produced by the author many of which are new to this edition also reinforces the book s core lesson that a great idea will last forever

do you have a message you want to get out into the world have you ever dreamed of speaking for a living is there something you have to say but just aren t sure what to do next the successful speaker is a proven easy to follow guide to helping you do just that whether you want to speak at your next board meeting or community gathering start making some extra money on the side or become a full time professional speaker grant baldwin knows how to get you from here to there why because he s done it himself and has coached over 2 000 speakers in the successful speaker you will learn the five step road map to start and scale a speaking business from the ground up including how to hone your message and know exactly who it s for the preparation process to help your next speech move an audience to action what it takes to establish yourself as an in demand expert practical steps to finding and booking paid speaking gigs how to know when it s time to grow your impact and income in each chapter you will get specific action steps and case studies from professional speakers including some of the most successful communicators in the world to put you on the fast track to booking gigs getting paid and building your speaking platform

with advice from the experts a user friendly hands on approach and a 16 page full colour insert this book helps users better understand their pc realise its potential foresee possible problems and make the right decisions

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